UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 8-K

CURRENT REPORT PURSUANT
TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): May 10, 2017

AVID TECHNOLOGY, INC.
(Exact Name of Registrant as Specified in Its Charter)

Delaware	**1-36254**	**04-2977748**
(State or Other Jurisdiction of Incorporation)	(Commission File Number)	(I.R.S. Employer Identification No.)

75 Network Drive, Burlington, Massachusetts 01803
(Address of Principal Executive Offices) (Zip Code)

(978) 640-6789
(Registrant’s Telephone Number, Including Area Code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

☐ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

☐ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

☐ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Item 2.02. Results of Operations and Financial Condition.

On May 10, 2017, the Company issued a press release announcing its financial results for the fiscal quarter ended March 31, 2017 (the “Press Release”). The full text of the Press Release is furnished as Exhibit 99.1 to this Current Report on Form 8-K.

Item 7.01 Regulation FD Disclosure.

On May 10, 2017, the Company made a presentation used on its call with investors, discussing its financial results for the fiscal quarter ended March 31, 2017 available on its website (the "Earnings Release Presentation"), furnished herewith as Exhibit 99.2.

Non-GAAP and Operational Measures. The attached Press Release includes the following non-GAAP financial measures: non-GAAP operating income (loss), non-GAAP operating expenses, non-GAAP gross margin, Adjusted EBITDA, Adjusted EBITDA margin, Adjusted Free Cash Flow, and Adjusted Free Cash Flow conversion of Adjusted EBITDA. Non-GAAP operating income (loss), non-GAAP operating expenses, Adjusted EBITDA and Adjusted EBITDA margin exclude restructuring costs, stock-based compensation, amortization and impairment of intangibles as well as other unusual items such as costs related to the restatement, M&A related activity, efficiency program and impact of significant legal settlements. Avid defines non-GAAP revenue as GAAP revenue plus revenue eliminated through the application of purchase accounting which requires acquired deferred revenue to be recorded at fair value rather than the amount paid by customers. Avid defines Adjusted EBITDA as non-GAAP operating income (loss) excluding depreciation and all amortization expense. Avid defines Adjusted EBITDA margin as Adjusted EBITDA divided by non-GAAP revenue. Avid defines Adjusted Free Cash Flow conversion of Adjusted EBITDA as Adjusted Free Cash Flow divided by Adjusted EBITDA. Avid defines Adjusted Free Cash Flow as GAAP operating cash flow less capital expenditures and excludes from free cash flow payments or receipts related to M&A, significant legal settlements, restructuring, restatement or other non-operational or non-recurring events. Reconciliations of these non-GAAP financial measures to their most comparable GAAP measures are contained in the tables accompanying the Press Release. The attached Press Release also includes forward-looking non-GAAP financial measures, including Adjusted EBITDA, non-GAAP Operating Expenses and Adjusted Free Cash Flow. Reconciliations of these forward-looking non-GAAP financial measures were not included in the attached Press Release due to the high variability and difficulty in making accurate forecasts and projections of some of the excluded information, together with some of the excluded information not being ascertainable or accessible at this time. As a result, the Company is unable to quantify certain amounts that would be required to be included in the most directly comparable GAAP financial measure without unreasonable efforts.

These non-GAAP measures reflect how Avid manages its businesses internally. Avid’s non-GAAP measures may vary from how other companies present non-GAAP measures. Non-GAAP financial measures are not based on a comprehensive set of accounting rules or principles. This non-GAAP information supplements, and is not intended to represent a measure of performance in accordance with, disclosures required by generally accepted accounting principles, or GAAP. Non-GAAP financial measures should be considered in addition to, not as a substitute for or superior to, financial measures determined in accordance with GAAP.

The attached Press Release also includes operational measures, such as bookings, recurring revenue bookings and revenue backlog. Definitions of these measures are included in the supplemental financial and operational data sheet available on our investor relations webpage at ir.avid.com.

Limitation on Incorporation by Reference. The information furnished in Items 2.02 and 7.01, including the Press Release and Earnings Release Presentation attached hereto as Exhibit 99.1 and Exhibit 99.2, respectively, shall not be deemed “filed” for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the “Exchange Act”), or otherwise subject to the liabilities of that section, nor shall such information be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as expressly set forth by specific reference in such a filing.

Cautionary Note Regarding Forward-Looking Statements. This Form 8-K, and the Press Release attached as Exhibit 99.1 and the Earnings Release Presentation attached as Exhibit 99.2, contain forward-looking statements that involve certain risks and uncertainties that could cause actual results to differ materially from those expressed or implied by these statements. Please refer to the cautionary notes in the Press Release and the Earnings Release Presentation regarding these forward-looking statements.

Item 9.01 Financial Statements and Exhibits.

(d)		*Exhibits*.

Exhibit Number	Description
99.1	Press Release announcing financial results, dated May 10, 2017
99.2	Earnings Release Presentation, dated May 10, 2017

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

AVID TECHNOLOGY, INC.
(Registrant)

Date: May 10, 2017

By: /s/ Brian E. Agle
Name: Brian E. Agle
Title: Senior Vice President and CFO

Exhibit 99.1

Avid Technology Announces Q1 2017 Results and Issues Q2 2017 Guidance

Exceeded Guidance for Bookings and Adjusted Free Cash Flow; In-Line on All Other Metrics

Performance Drives Positive Free Cash Flow and Sequential Improvement in Liquidity

Record Recurring Revenue Bookings and Strong Revenue Backlog Provide Revenue Visibility

BURLINGTON, MA, May 10, 2017 Avid® (NASDAQ:AVID) announced its first quarter 2017 financial results today, provided second quarter 2017 financial guidance and reaffirmed its guidance for the full year 2017.

Highlights of First Quarter 2017 Results

- GAAP Revenue was $104.1 million, in-line with guidance, down $39.4 million year-over-year and down $11.2 million sequentially.
- GAAP Gross Margin was 61.1%, down 8.7 percentage points year-over-year and up 0.8 percentage points sequentially; non-GAAP Gross Margin was 63.0%, down 8.2 percentage points year-over-year and up 1.1 percentage points sequentially.
- GAAP Operating Expenses were $60.5 million, down $13.8 million year-over-year and up $2.0 million sequentially; Non-GAAP Operating Expenses were $56.1 million, in-line with guidance, down $11.4 million year-over-year and up $6.0 million sequentially.
- GAAP Net Loss was $1.9 million, down $22.9 million year-over-year and down $7.1 million sequentially; Adjusted EBITDA was $13.0 million, in-line with guidance, down $25.5 million year-over-year and down $12.2 million sequentially.
- GAAP Net Cash provided by Operating Activities was $3.5 million, an improvement of $14.7 million year-over-year and an improvement of $3.8 million sequentially; Adjusted Free Cash Flow was $6.8 million, above the guidance range, an improvement of $16.2 million year-over-year and an improvement of $4.8 million sequentially.
- Bookings and Constant Currency Bookings were $172.3 million and $179.7 million, above the guidance range and up $79.8 million and $81.6 million year-over-year, respectively. Bookings and Constant Currency Bookings were up sequentially $46.9 million and $45.1 million, respectively. The commercial agreement signed with Beijing Jetsen Technology Co., Ltd. (“Jetsen”) in January 2017, which was reflected in the Q1 guidance range for bookings, contributed to the significant year-over-year and sequential growth.

Avid Everywhere Momentum Continues

- More than 46,700 enterprise users on the MediaCentral platform at the end of Q1 2017, a 30% increase year-over-year
- More than 70,900 paying individual, cloud-enabled subscribers, a substantial majority of whom are new customers to Avid, at the end of Q1 2017, a 2.0x increase year-over-year
- Digital bookings in Q1 2017 increased 59% year-over-year
- Record bookings attributable to recurring revenue of $113.1 million, which included the impact of the commercial agreement signed with Jetsen, represented 63% of total bookings in Q1 2017, up from 34% in Q1 2016

“We are pleased to have once again met or exceeded quarterly guidance for all of our metrics and delivered positive Free Cash Flow, which resulted in a sequential increase in our liquidity position,” said Louis Hernandez, Jr., Chairman and CEO of Avid. “In addition, the commercial agreement for Greater China that we signed with Jetsen during the quarter is further advancing our shift to recurring revenue, driving growth through guaranteed minimums and providing greater visibility with a larger backlog.”

Mr. Hernandez continued, “Excluding Greater China, bookings grew 9% year-over-year on the strength of NEXIS, digital and recurring revenue bookings. The growth of recurring revenue bookings was driven by gains in subscription and maintenance, which continue to benefit from our strategy for enterprises and individuals. Execution of our efficiency program drove a 17% year-over-year reduction in Non-GAAP Operating Expenses, which, combined with revenue less impacted by pre-2011 amortization and elimination of implied PCS revenue, yielded an Adjusted EBITDA margin of 12% and Adjusted Free Cash Flow conversion of Adjusted EBITDA of 52%.”

“As we reach the closing stages of our transformation, I am proud of the strategic, operational and financial achievements that we have made. This work has ensured that Avid is ready to fully capitalize on the growth opportunities made available by its Cloud strategy, including leveraging the Strategic Cloud Alliance announced with Microsoft last month at Avid Connect, our annual customer event.” Mr. Hernandez concluded.

Financial Guidance

Avid’s second quarter 2017 financial guidance is set forth in the table below.

“We are pleased to reaffirm our full year 2017 guidance and provide Q2 2017 guidance, which demonstrates a continued improvement in the conversion of bookings to revenue, significant year-over-year reduction in non-GAAP operating expenses, healthy EBITDA margin and Adjusted Free Cash Flow that is approximately neutral at the mid-point, a considerable improvement from a year ago. We continue to be encouraged by the financial performance resulting from Avid’s transformation and remain focused on delivering a predictable financial model which generates cash and can scale as Avid transitions to its next phase of growth,” said Brian E. Agle, Avid’s Senior Vice President and Chief Financial Officer.

Second Quarter 2017 Guidance

(in $ millions)	
Bookings (Constant Currency)	$95-$109
Bookings	$87-$101
Revenue	$93-$103
Non-GAAP Operating Expenses	$53-$57
Adjusted EBITDA	$6-$12
Adjusted Free Cash Flow	($4)-$4

All guidance presented by the Company is inherently uncertain and subject to numerous risks and uncertainties. Avid’s actual future results of operations and cash flows could differ materially from those shown in the tables above. For a discussion of some of the key assumptions underlying the guidance, as well as the key risks and uncertainties associated with these forward-looking statements, please see “Forward Looking Statements” below as well as the Avid Technology Fourth Quarter and Full Year 2016 Business Update presentation posted on Avid’s investor relations website.

Avid includes non-GAAP financial measures in this press release, including Adjusted EBITDA, Adjusted Free Cash Flow, non-GAAP Operating Income (loss), non-GAAP Operating Expenses, non-GAAP Gross Margin, Adjusted EBITDA margin and Adjusted Free Cash Flow conversion of Adjusted EBITDA. The Company also includes the operational metrics of bookings, revenue backlog and recurring revenue bookings in this release. Avid believes the non-GAAP financial measures and operational metrics provided in this release provide helpful information to investors with respect to evaluating the Company’s performance. Unless noted, all financial information is reported based on actual exchange rates. Definitions of the non-GAAP financial measures are included in our Form 8-K filed today. Reconciliations of the non-GAAP financial measures in this release to the Company's comparable GAAP financial measures for the periods presented are set forth below and are also included in the supplemental financial and operational data sheet available on our investor relations webpage at ir.avid.com, which also includes definitions of the operational metrics.

The earnings release also includes forward-looking non-GAAP financial measures, including Adjusted EBITDA, non-GAAP Operating Expenses and Adjusted Free Cash Flow. Reconciliations of these forward-looking non-GAAP financial measures were not included in the earnings release due to the high variability and difficulty in making accurate forecasts and projections of some of the excluded information, together with some of the excluded information not being ascertainable or accessible at this time. As a result, the Company is unable to quantify certain amounts that would be required to be included in the most directly comparable GAAP financial measure without unreasonable efforts.

Conference Call

A conference call to discuss Avid's financial results for the first quarter 2017 will be held on Wednesday, May 10, 2017 at 8:30 a.m. ET. The call will be open to the public and can be accessed by dialing 719-325-2278 and referencing confirmation code 2768857. You may also listen to the call on the Avid Investor Relations website. To listen via the website, go to the events tab at ir.avid.com for complete details prior to the start of the conference call. A replay of the call will also be available on the Avid Investor Relations website shortly after the completion of the call.

Forward-Looking Statements

Certain information provided in this press release, including the tables attached hereto, include forward-looking statements that involve risks and uncertainties, including projections and statements about our anticipated plans, objectives, expectations and intentions. Among other things, this press release includes estimated results of operations for 2017, which estimates are based on a variety of assumptions about key factors and metrics that will determine our future results of operations, including, for example, anticipated market uptake of new products, realization of identified efficiency programs and market based cost inflation. Other forward-looking statements include, without limitation, statements based upon or otherwise incorporating judgments or estimates relating to future performance such as future operating results and expenses; earnings; bookings; backlog; revenue backlog conversion rate; product mix and free cash flow; our long-term and recent cost savings initiatives and the anticipated benefits therefrom; our future strategy and business plans; our product plans, including products under development, such as cloud and subscription based offerings; our liquidity and ability to raise capital and our liquidity. The projected future results of operations, and the other forward-looking statements in this release are based on current expectations as of the date of this release and subject to known and unknown risks and uncertainties that could cause actual results to differ materially from those expressed or implied by such statements, including but not limited to the effect on our sales, operations and financial performance resulting from: our liquidity; our ability to execute our strategic plan, including cost savings initiatives, and meet customer needs; our ability to retain and hire key personnel; our ability to produce innovative products in response to changing market demand, particularly in the media industry; our ability to successfully accomplish our product development plans; competitive factors; history of losses; fluctuations in our revenue, based on, among other things, our performance and risks in particular geographies or markets; our higher indebtedness and ability to service it and meet the obligations thereunder; restrictions in our credit facilities; our move to a subscription model and related effect on our revenues and ability to predict future revenues; elongated sales cycles; fluctuations in foreign currency exchange rates; seasonal factors; adverse changes in economic conditions; variances in our revenue backlog and the realization thereof; the identified material weaknesses in our internal control over financial reporting; and the possibility of legal proceedings adverse to our company. Moreover, the business may be adversely affected by future legislative, regulatory or changes, including tax law changes, as well as other economic, business and/or competitive factors. The risks included above are not exhaustive. Other factors that could adversely affect our business and prospects are set forth in our public filings with the SEC. Forward-looking statements contained herein are made only as to the date of this press release and we undertake no obligation to update or revise any forward-looking statements whether as a result of new information, future events or otherwise, except as required by law.

About Avid

Through Avid Everywhere™, Avid delivers the most open and efficient media platform, connecting content creation with collaboration, asset protection, distribution and consumption. Avid's preeminent customer community uses Avid's comprehensive tools and workflow solutions to create, distribute and monetize the most watched, loved and listened to media in the world-from prestigious and award-winning feature films, to popular television shows, news programs and televised sporting events, and celebrated music recordings and live concerts. With the most flexible deployment and pricing options, Avid's industry-leading solutions include Pro Tools®, Media Composer®, Avid NEXIS™, Interplay®, ProSet™ and RealSet™, Maestro™, PlayMaker™, and Sibelius®. For more information about Avid solutions and services, visit www.avid.com, connect with Avid on Facebook, Instagram, Twitter, YouTube, LinkedIn, or subscribe to Avid Blogs.

AVID TECHNOLOGY, INC.
Condensed Consolidated Statements of Operations
(unaudited - in thousands except per share data)

	Three Months Ended March 31, 2017	Three Months Ended March 31, 2016
Net revenues:		
Products	$ 51,006	$ 84,509
Services	53,101	59,038
Total net revenues	104,107	143,547
Cost of revenues:		
Products	24,504	27,124
Services	14,094	14,409
Amortization of intangible assets	1,950	1,950
Total cost of revenues	40,548	43,483
Gross profit	63,559	100,064
Operating expenses:		
Research and development	18,888	21,405
Marketing and selling	25,811	31,619
General and administrative	14,431	17,719
Amortization of intangible assets	363	786
Restructuring costs, net	983	2,777
Total operating expenses	60,476	74,306
Operating income	3,083	25,758
Interest and other expense, net	(4,846)	(4,183)
(Loss) income before income taxes	(1,763)	21,575
Provision for income taxes	152	635
Net (loss) income	$ (1,915)	$ 20,940
Net (loss) income per common share – basic and diluted	$ (0.05)	$ 0.53
Weighted-average common shares outstanding – basic	40,772	39,566
Weighted-average common shares outstanding – diluted	40,772	39,640

AVID TECHNOLOGY, INC.
Reconciliations of GAAP financial measures to Non-GAAP financial measures
(unaudited - in thousands)

	Three Months Ended March 31,	
	2017	**2016**
Non-GAAP revenue		
GAAP revenue	**$ 104,107**	**$ 143,547**
Amortization of acquired deferred revenue	—	269
Non-GAAP revenue	**104,107**	**143,816**
Pre-2011 Revenue	405	9,338
Elim PCS	1,700	17,600
Non-GAAP Revenue w/o Pre-2011 and Elim	**102,002**	**116,878**
Non-GAAP gross profit		
GAAP gross profit	**63,559**	**100,064**
Amortization of acquired deferred revenue	—	269
Amortization of intangible assets	1,950	1,950
Stock-based compensation	64	179
Non-GAAP gross profit	**65,573**	**102,462**
Pre-2011 Revenue	405	9,338
Elim PCS	1,700	17,600
Non-GAAP gross profit w/o Pre-2011 and Elim	**63,468**	**75,524**
Non-GAAP operating expenses		
GAAP operating expenses	**60,476**	**74,306**
Less Amortization of intangible assets	(363)	(786)
Less Stock-based compensation	(1,347)	(1,908)
Less Restructuring costs, net	(983)	(2,777)
Less Restatement costs	(122)	(80)
Less Acquisition, integration and other costs	(2)	(515)
Less Efficiency program costs	(1,522)	(716)
Non-GAAP operating expenses	**56,137**	**67,524**
Non-GAAP operating income		
GAAP operating income	**3,083**	**25,758**
Amortization of acquired deferred revenue	—	269
Amortization of intangible assets	2,313	2,736
Stock-based compensation	1,411	2,087
Restructuring costs, net	983	2,777
Restatement costs	122	80
Acquisition, integration and other costs	2	515
Efficiency program costs	1,522	716
Non-GAAP operating income	**9,436**	**34,938**

<u>Adjusted EBITDA</u>		
Non-GAAP operating income (from above)	**9,436**	**34,938**
Depreciation	3,570	3,611
Adjusted EBITDA	**13,006**	**38,549**
Adjusted EBITDA margin	**12%**	**27 %**
Pre-2011 Revenue	405	9,338
Elim PCS	1,700	17,600
Adjusted EBITDA w/o Pre-2011 and Elim	**10,901**	**11,611**
<u>Adjusted free cash flow</u>		
GAAP net cash provided by (used in) operating activities	**3,534**	**(11,209)**
Capital expenditures	(1,729)	(4,518)
Free Cash Flow	**1,805**	**(15,727)**
Non-Operational / One-time Items		
Restructuring payments	**3,294**	**3,533**
Restatement payments	59	—
Acquisition, integration and other payments	15	773
Efficiency program payments	1,585	1,981
Sub-Total Non-Operational / One-Time Items	**4,953**	**6,287**
Adjusted free cash flow	**$ 6,758**	**$ (9,440)**
Adjusted free cash flow conversion of adjusted EBITDA	**52%**	**(24)%**

These non-GAAP measures reflect how Avid manages its businesses internally. Avid's non-GAAP measures may vary from how other companies present non-GAAP measures. Non-GAAP financial measures are not based on a comprehensive set of accounting rules or principles. This non-GAAP information supplements, and is not intended to represent a measure of performance in accordance with, disclosures required by generally accepted accounting principles, or GAAP. Non-GAAP financial measures should be considered in addition to, not as a substitute for or superior to, financial measures determined in accordance with GAAP.

AVID TECHNOLOGY, INC.
Condensed Consolidated Balance Sheets
(unaudited - in thousands)

	March 31, 2017	December 31, 2016
ASSETS		
Current assets:		
Cash and cash equivalents	$ 47,014	$ 44,948
Accounts receivable, net of allowances of $8,886 and $8,618 at March 31, 2017 and December 31, 2016, respectively	43,626	43,520
Inventories	49,128	50,701
Prepaid expenses	12,008	6,031
Other current assets	5,733	5,805
Total current assets	157,509	151,005
Property and equipment, net	28,414	30,146
Intangible assets, net	20,620	22,932
Goodwill	32,643	32,643
Long-term deferred tax assets, net	1,265	1,245
Other long-term assets	9,913	11,610
Total assets	$ 250,364	$ 249,581
LIABILITIES AND STOCKHOLDERS' DEFICIT		
Current liabilities:		
Accounts payable	$ 28,844	$ 26,435
Accrued compensation and benefits	27,843	25,387
Accrued expenses and other current liabilities	31,929	34,088
Income taxes payable	1,162	1,012
Short-term debt	5,000	5,000
Deferred revenues	144,425	146,014
Total current liabilities	239,203	237,936
Long-term debt	189,302	188,795
Long-term deferred tax liabilities, net	543	913
Long-term deferred revenues	78,608	79,670
Other long-term liabilities	11,644	12,178
Total liabilities	519,300	519,492
Stockholders' deficit:		
Common stock	423	423
Additional paid-in capital	1,041,005	1,043,063
Accumulated deficit	(1,273,063)	(1,271,148)
Treasury stock at cost	(29,255)	(32,353)
Accumulated other comprehensive loss	(8,046)	(9,896)
Total stockholders' deficit	(268,936)	(269,911)
Total liabilities and stockholders' deficit	$ 250,364	$ 249,581

AVID TECHNOLOGY, INC.
Condensed Consolidated Statements of Cash Flows
(unaudited - in thousands)

	Three Months Ended March 31,	
	2017	**2016**
Cash flows from operating activities:		
Net (loss) income	$ (1,915)	$ 20,940
Adjustments to reconcile net (loss) income to net cash provided by (used in) operating activities:		
Depreciation and amortization	5,815	6,347
(Recovery) provision for doubtful accounts	(110)	319
Stock-based compensation expense	1,411	2,087
Non-cash interest expense	3,131	3,878
Unrealized foreign currency transaction losses	1,722	2,936
Benefit from deferred taxes	(374)	(784)
Changes in operating assets and liabilities:		
Accounts receivable	14	14,800
Inventories	1,573	(3,579)
Prepaid expenses and other current assets	(5,850)	(4,061)
Accounts payable	2,388	(14,216)
Accrued expenses, compensation and benefits and other liabilities	(1,773)	(960)
Income taxes payable	164	1,093
Deferred revenues	(2,662)	(40,009)
Net cash provided by (used in) operating activities	3,534	(11,209)
Cash flows from investing activities:		
Purchases of property and equipment	(1,729)	(4,518)
Increase in other long-term assets	(7)	(8)
Decrease (increase) in restricted cash	1,700	(4,544)
Net cash used in investing activities	(36)	(9,070)
Cash flows from financing activities:		
Proceeds from long-term debt	—	100,000
Repayment of debt	(1,250)	—
Proceeds from the issuance of common stock under employee stock plans	2	—
Common stock repurchases for tax withholdings for net settlement of equity awards	(372)	(307)
Proceeds from revolving credit facilities	—	25,000
Payments on revolving credit facilities	—	(30,000)
Payments for credit facility issuance costs	—	(4,919)
Net cash (used in) provided by financing activities	(1,620)	89,774
Effect of exchange rate changes on cash and cash equivalents	188	433
Net increase in cash and cash equivalents	2,066	69,928
Cash and cash equivalents at beginning of period	44,948	17,902
Cash and cash equivalents at end of period	$ 47,014	$ 87,830

AVID TECHNOLOGY, INC.
Supplemental Revenue Information
(unaudited - in thousands)

Revenue Backlog*	**March 31, 2017**	**December 31, 2016**	**March 31, 2016**
Pre-2011	$ 691	$ 1,095	$ 16,529
Post-2010	$ 222,342	$ 224,589	$ 291,893
Deferred Revenue	**$ 223,033**	**$ 225,684**	**$ 308,422**
Other Backlog	$ 271,184	$ 203,625	$ 188,550
Total Revenue Backlog	$ 494,217	$ 429,309	$ 496,972

The expected timing of recognition of revenue backlog as of March 31, 2017 is as follows:

	2017	**2018**	**2019**	**Thereafter**	**Total**
Orders executed prior to January 1, 2011	$ 547	$ 144	$ —	$ —	$ 691
Orders executed or materially modified on or after January 1, 2011	$ 112,131	$ 51,853	$ 24,591	$ 33,767	$ 222,342
Other Backlog	$ 83,463	$ 82,512	$ 57,396	$ 47,813	$ 271,184
Total Revenue Backlog	**$ 196,141**	**$ 134,509**	**$ 81,987**	**$ 81,580**	**$ 494,217**

*A definition of Revenue Backlog is included in the supplemental financial and operational data sheet available on our investor relations webpage at ir.avid.com.

Note: current estimates could change based on a number of factors, including (i) the timing of delivery of products and services, (ii) customer cancellations or change order, (iii) changes in the estimated period of time Implied Maintenance Release PCS is provided to customers, including as a result of changes in business practices.

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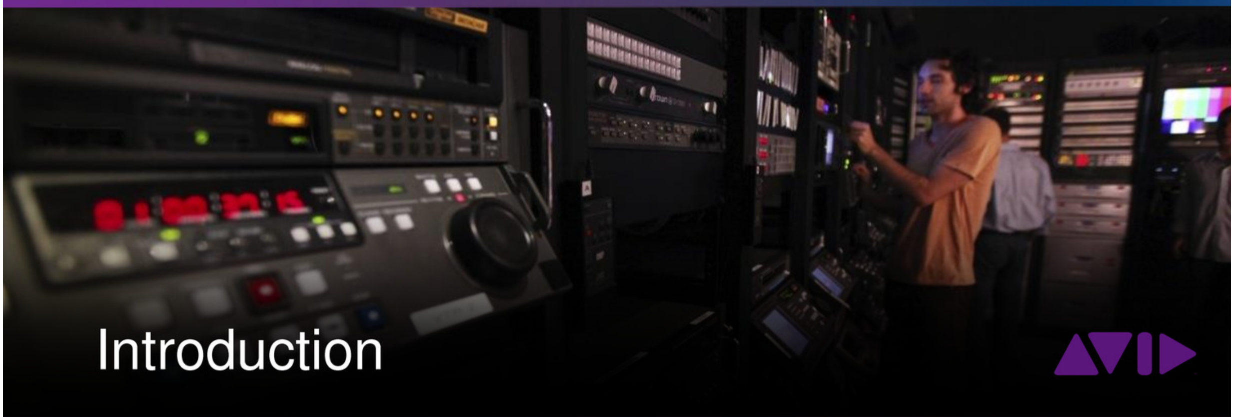
Exhibit 99.2

Avid Technology Q1 2017 Business Update

May 10, 2017



Introduction

Robert Roose

Investor Relations

Non-GAAP & Operational Measures

The following Non-GAAP (Adjusted) Measures & Operational Measures will be used in the presentation:

Non-GAAP Measures

- Adjusted EBITDA
- Adjusted EBITDA Margin
- Adjusted Free Cash Flow
- Non-GAAP Revenue
- Non-GAAP Gross Margin
- Non-GAAP Operating Expenses
- Conversion of Adjusted EBITDA to Adjusted Free Cash Flow

Operational Measures

- Bookings, Recurring Revenue Bookings
- Revenue Backlog

These non-GAAP measures are defined in our Form 8-K filed today, and the non-GAAP measures are reconciled with GAAP measures in our press release tables, the supplemental financial information available on ir.avid.com and in the appendix to this presentation, which also includes definitions of our operational measures. Avid believes the non-GAAP financial measures and operational metrics provided in this release provide helpful information to investors with respect to evaluating the Company's performance.

The presentation also includes forward-looking non-GAAP financial measures, including non-GAAP Revenue- see question above, Adjusted EBITDA, Adjusted EBITDA Margin, non-GAAP Operating Expenses, Adjusted Free Cash Flow and Conversion of Adjusted EBITDA to Adjusted Free Cash Flow. Reconciliations of these forward-looking non-GAAP financial measures are not included in this presentation or our press release issued today, due to the high variability and difficulty in making accurate forecasts and projections of some of the excluded information, together with some of the excluded information not being ascertainable or accessible at this time. As a result, the Company is unable to quantify certain amounts that would be required to be included in the most directly comparable GAAP financial measure without unreasonable efforts.

Safe Harbor Statement

Certain statements made within this presentation contain forward-looking statements, within the meaning of the Private Securities Litigation Reform Act of 1995 that involve risks and uncertainties, including projections and statements about our anticipated plans, objectives, expectations and intentions. Among other things, this presentation includes estimated results of operations for 2017, which estimates are based on a variety of assumptions about key factors and metrics that will determine our future results of operations, including, for example, anticipated market update of new products, realization of identified efficiency programs and market based cost inflation. Other forward-looking statements include, without limitation, statements based upon or otherwise incorporating judgments or estimates relating to future performance such as future operating results and expenses; earnings; bookings; backlog; product mix and free cash flow; our long-term and recent cost savings initiatives and the anticipated benefits therefrom; our future strategy and business plans; our product plans, including products under development, such as cloud and subscription based offerings. The projected future results of operations, and the other forward-looking statements in this presentation are based on current expectations as of the date of this presentation and subject to known and unknown risks and uncertainties that could cause actual results to differ materially from those expressed or implied by such statements. The guidance presented in this presentation is inherently uncertain and subject to numerous risks and uncertainties. Our actual future results of operations and cash flows could differ materially from those discussed in this presentation.

For additional information, including a discussion of some of the key risks and uncertainties associated with these forward-looking statements, please see the "Forward Looking Statements" section of our press release issued today, as well as the Risk Factors and Forward-Looking Statements sections of the Company's 2016 Annual Report on Form 10-K filed with the SEC. Copies of these filings are available from the SEC, the Avid Technology web site or the Company's Investor Relations Department.

Any forward-looking information relayed in this presentation speaks only as of today, and Avid undertakes no obligation to update or revise any forward-looking statements whether as a result of new information, future events or otherwise, except as required by law.

Business Update

Louis Hernandez, Jr.

Chairman and Chief Executive Officer

Q1 2017 Highlights

Met or exceeded guidance for all metrics; performance drives liquidity improvement	▪ Exceeded guidance for Bookings and Adjusted Free Cash Flow ▪ In-line with guidance for Revenue, Non-GAAP Operating Expenses and Adjusted EBITDA ▪ Free Cash Flow improved $17.5M year-over-year and drove increase in liquidity
Avid Everywhere strategy for Enterprises and Individuals continues strong progress	▪ MediaCentral Platform adoption (up 30% year-over-year) and large enterprise deals in Q1 (Al Jazeera, France Television and MTV3, among others) validate strategy for Enterprises ▪ Growth of subscribers (up 2.0x year-over-year) and digital bookings (up 59% year-over-year) validate strategy for Individuals
Core financial model strengthens as transformation nears completion	▪ Shift to Recurring Revenue Bookings and Total Revenue Backlog of $494M provide visibility ▪ Excluding Greater China, Bookings grew 9% year-over-year, driven by NEXIS, Digital and Recurring ▪ Efficiency program drove 17% year-over-year reduction in Non-GAAP Operating Expenses ▪ Adjusted EBITDA margin of 12% converted to Adjusted Free Cash Flow at rate of 52%
Strategic alliance with Microsoft sets course for Cloud growth strategy	▪ Selected Microsoft after competitive six-month evaluation that included all major Cloud vendors ▪ Both companies making significant commitments in technology, development and go-to-market ▪ Microsoft investing additional resources and funding to accelerate time-to-market for targeted solutions ▪ Roadmap to deliver stream of hosting and services offerings over next 18 months beginning in H2'17

Avid Everywhere Strategy for Enterprises and Individuals Drives Growth, Recurring Model

	Land	Expand	Maximize
	• Land new, and migrate existing customers with key platform-enabled anchor products and workflows • Retain customers through enterprise pricing over multi-year term to deliver superior TCO and flexible Capex and Opex models	• Expand wallet share with complimentary Avid and Alliance products and services at initial deployment • Follow-on with on-going account cultivation and targeted white space conversion	• Maximize lifetime value of customer through additional services, support and consulting • Sell additional products and services as customer needs grow
	• Land new users with freemium and limited trial versions of anchor products • Convert to subscription with pricing appealing to larger share of available market	• Expand wallet share with complementary plug-ins, apps, content and hardware peripherals at point of purchase • Follow-on with programmatic up sell / cross sell	• Maximize lifetime value of customer though programmatic renewals • Sell additional products and services as customer needs grow

Avid Everywhere Platform Making Progress in All Areas

Platform Adoption

46,700+ users

30% growth year over year

Vehicle for future cross-sales and maximizing lifetime value of customer

Shift to Recurring Revenue Bookings*

63% of Q1'17 (38% normalized for Jetsen)

13% in Q1'12 (quarter low pre-transformation)

47% of LTM (39% normalized for Jetsen)

17% in 2012 (pre-transformation)

Subscribers and Digital Sales Surging

Paying subscribers up 2.0X *from Q1'16*

Digital sales up 59% *over Q1'16*

Cost Efficiencies on Track

17% year-over-year reduction of Non-GAAP operating expense

$30 million annualized cost savings program underway

* On constant $ basis.
A GAAP to Non-GAAP reconciliation is available in the back of this presentation

Continued Momentum with Enterprise Agreements

شبكة الجزيرة ALJAZEERA NETWORK

- ✓ Major Media Asset Management project displacing competitor
- ✓ Extension to the Global Enterprise Agreement signed in Q4

francetélévisions

- ✓ End-to-end Avid workflow powered by MediaCentral and leveraging NEXIS storage
- ✓ Standardizing on Avid to produce and share content across news stations globally, move to a virtualized IT infrastructure

mtv3 MTV Kolme (Finland)

- ✓ Upgrade featuring applications and services powered by MediaCentral and leveraging NEXIS storage
- ✓ Major news operation expansion featuring collaborative workflows driven by Avid solutions including, Media Composer Cloud

AVID

Update on Jetsen Partnership and Equity Agreement

- ✓ Commercial agreement became effective in January
- ✓ Participated in tradeshows and client meetings in Greater China to promote partnership in Q1
- ✓ Q1 bookings included $76M related to the committed minimums (guarantees ~15% annual growth in first three years in Greater China)
- ✓ Successful initial launch of partnership – employee transfer complete, cash payments received
- ✓ $18M strategic equity investment on-track and expected to close by end of Q2 2017

AVID

Financial Results and Guidance

Brian E. Agle

Senior Vice President and Chief Financial Officer

Q1 Results Compared to Guidance

($M)	Q1'17	Guidance Low	Guidance High
Bookings – Constant $	$179.7	$162	$176
Bookings	172.3	154	168
Revenue	104.1	100	110
Non-GAAP Operating Expenses	56.1	54	58
Adjusted EBITDA	13.0	8	14
Adjusted Free Cash Flow	$6.8	($2)	$6

- Favorable to Guidance Range
  - Bookings
  - Adjusted FCF
- Within Guidance Range
  - Revenue
  - Operating Expense
  - Adjusted EBITDA

A GAAP to Non-GAAP reconciliation is available in the back of this presentation

Q1 – Year-over-Year Bookings & Adjusted Free Cash Flow Growth

($M)	Q1'16	Q4'16	Q1'17	Growth % Fav/(UnFav) Seq	YoY
Bookings – Constant $	$98.1	$134.5	$179.7	34%	83%
Bookings	92.5	125.3	172.3	37%	86%
Non-GAAP Revenue	143.8	115.3	104.1	(10%)	(28%)
Revenue (excl Pre-2011 & Elim PCS)	116.9	104.9	102.0	(3%)	(13%)
Pre-2011 & Elim PCS	26.9	10.4	2.1		
Non-GAAP Gross Margin	102.5	71.4	65.6	(8%)	(36%)
% of Revenue	*71.2%*	*61.9%*	*63.0%*		
Non-GAAP Operating Expenses	67.5	50.1	56.1	(12%)	17%
Adjusted EBITDA	38.5	25.2	13.0	(48%)	(66%)
Adj EBITDA (excl Pre-2011 & Elim PCS)	11.6	14.9	10.9	(27%)	(6%)
Pre-2011 & Elim PCS	26.9	10.4	2.1		
Adjusted Free Cash Flow	($9.4)	$2.0	$6.8	245%	172%

- Bookings growth includes $76M related to three-year commitment from Jetsen
- Impact of Pre-2011 & Elim PCS revenue reduced by $25M year-over-year
- Efficiency program drives year-over-year reduction in Non-GAAP Operating Expenses
- Adjusted EBITDA margin of 12% and a strong conversion rate to Adjusted Free Cash Flow
- Adjusted Free Cash Flow improves $16M year-over-year

A GAAP to Non-GAAP reconciliation is available in the back of this presentation

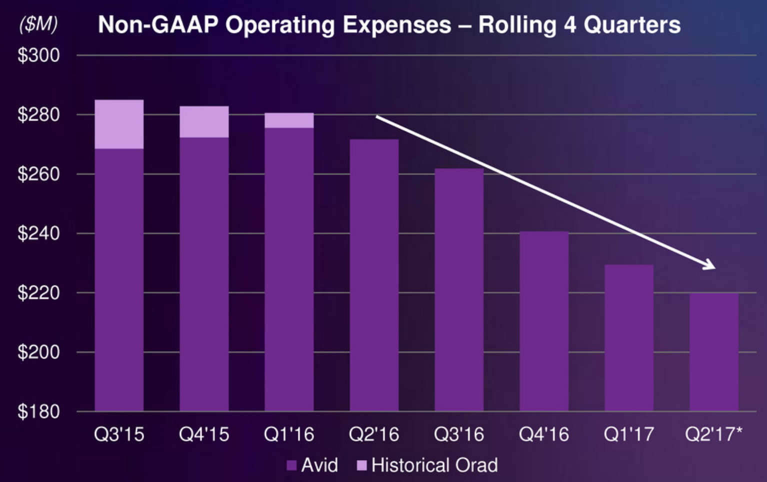
Historical Bookings – Greater China Analysis

Historical Bookings for Greater China and Rest of World

($M)	Q1'16	Q2'16	Q3'16	Q4'16	Q1'17	Q1'17 YoY
Greater China	$3.9	$5.4	$4.3	$3.2	$75.8	19x
Rest of World	88.6	96.7	85.2	122.2	96.5	9%
Total	$92.5	$102.2	$89.5	$125.4	$172.3	86%

- Q1 Greater China Bookings of $76M is the three-year minimum commitment by Jetsen
- Excluding Greater China, bookings were up 9% year-over-year
- Future quarter bookings will not include Greater China until the minimum commitment is achieved

Efficiency Program Steadily Driving Down Expenses



- Executing on the additional $30M efficiency program savings in 2017
  - Leverages the development platform
  - Opportunities for talent alignment
  - Facilities rationalization
- Completed the $76M cost efficiency plan in 2016

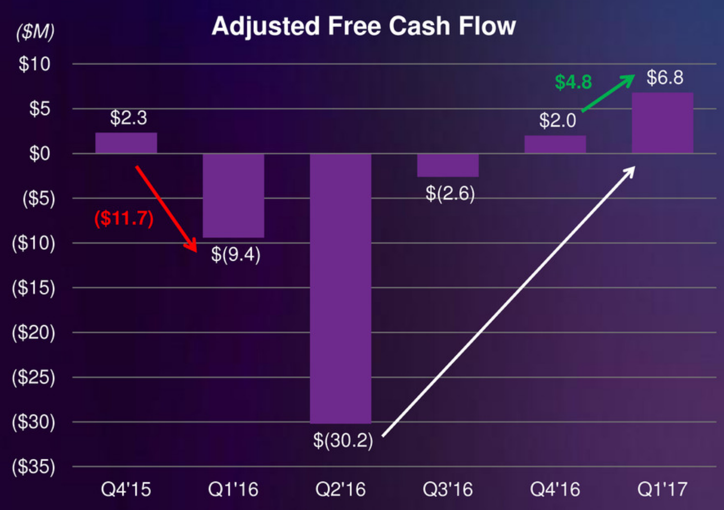
* Q2 Non-GAAP Operating Expenses assume mid-point of guidance
Note: Program includes operating expense and non-material spending within cost of sales
A GAAP to Non-GAAP reconciliation is available in the back of this presentation

Key Balance Sheet Metrics

($M)	Q1'16	Q4'16	Q1'17
Reported Cash	87.8	$44.9	47.0
Accounts Receivable	43.7	43.5	43.6
DSO	*28*	*34*	*38*
Net Inventory	51.7	50.7	49.1
Turns	*3.6*	*3.3*	*3.4*
Deferred Revenue	308.4	225.7	223.0
Long Term Debt	192.1	188.8	189.3
Backlog (Off Balance Sheet)	188.6	$203.6	271.2

- Liquidity improved to $52M
- Cash Balance of $47M
- Total Revenue Backlog (Deferred Revenue + Backlog) of $494M provides improved visibility
- Backlog (Off Balance Sheet) up over $60M year-over-year and sequentially, and includes Jetsen agreement

Adjusted Free Cash Flow Shows Positive Trends



- $16M year-over-year improvement
- Favorable to guidance range
- Continue to see benefit of efficiency programs and tight cash management
- Free Cash Flow remains an area of focus

Free Cash Flow – Reporting

(US$ in thousands)	Three Months Ended March 31, 2017	2016	Fav/ (UnFav)
GAAP net cash provided by (used in) operating activities	$ 3,534	$ (11,209)	$ 14,743
Capital expenditures	(1,729)	(4,518)	2,789
Free Cash Flow	1,805	(15,727)	17,532
Non-Recurring Items			
Restructuring payments	3,294	3,533	239
Restatement payments	59	-	(59)
Acquisition, integration and other payments	15	773	758
Efficiency program payments	1,585	1,981	396
Total Non-Recurring Items	4,953	6,287	1,334
Adjusted free cash flow	$ 6,758	$ (9,440)	$ 16,198

- **Free Cash Flow**, defined as GAAP Net Cash Provided by Operating Activities less Capital Expenditures, improved $17.5M year-over-year
- **Adjusted Free Cash Flow**, which has been adjusted for non-recurring items, improved $16.2M year-over-year
- Year-over-year favorable changes in Capital Expenditures and Non-Recurring Items

Q2 2017 Guidance

($M)	Q2'16	Q1'17	Q2 2017 Guidance Low	Q2 2017 Guidance High
Bookings – Constant $	$106.7	$179.7	$95	$109
Bookings	102.2	172.3	$87	$101
Revenue (except where noted)	134.4(1)	104.1	93	103
Revenue (Excl Pre-2011 & Elim PCS)	111.4	102.0	92.7	102.7
Pre-2011 & Elim PCS	23.0	2.1	0.3	0.3
Non-GAAP Operating Expenses	64.6	56.1	53	57
Adjusted EBITDA	29.4	13.0	6	12
EBITDA (Excl Pre-2011 & Elim PCS)	6.4	10.9	5.7	11.7
Pre-2011 & Elim PCS	23.0	2.1	0.3	0.3
Adjusted Free Cash Flow	($30.2)	$6.8	($4)	$4

- Expect more normalized conversion of bookings to revenue
- Q2'16 Bookings of $102.2M includes $5.4M for Greater China
- Q2'17 Guidance Pre-2011 & Elim PCS revenue adjustment has decreased to immaterial levels
- Reaffirming 2017 guidance provided on March 23, 2017

(1) Q2 2016 Revenue is non-GAAP and includes a $325K adjustment related to amortization of acquired deferred revenue related to Orad.

This slide contains forward-looking statements regarding our anticipated future results of operations and cash flows, which are inherently uncertain and subject to numerous risks and uncertainties. Our actual future results of operations and cash flows could differ materially from those shown on this page. For a discussion of some of the key risks and uncertainties associated with these forward-looking statements, please see the Safe Harbor Statement on slide 4 of this presentation.

A GAAP to Non-GAAP reconciliation is available in the back of this presentation

Strategy Drives More Recurring, More Visibility

Strategy for Enterprises

Pre-Transformation
- Heavy Capex model

Today
- Moving toward an Opex model

Benefits to Customer
- Simpler deployment
- More comprehensive service
- Compelling ROI

Benefits to Avid
- More recurring revenue
- Lower retention cost
- Higher life-time value

Strategy for Individuals

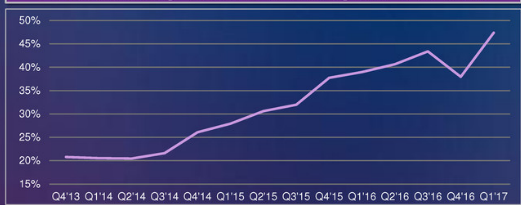
Pre-Transformation
- Perpetual license model with low maintenance and long upgrade cycles

Today
- Subscription
- Perpetual license with higher mix of recurring maintenance

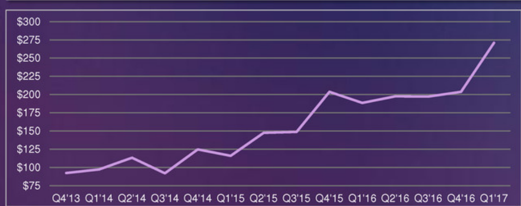
Benefits to Customer
- Automatic updates
- Access to customer support
- More flexible pricing and payment options

Benefits to Avid
- More recurring revenue
- New customer opportunities
- Higher life-time value

LTM Recurring* Revenue Bookings as % of Total



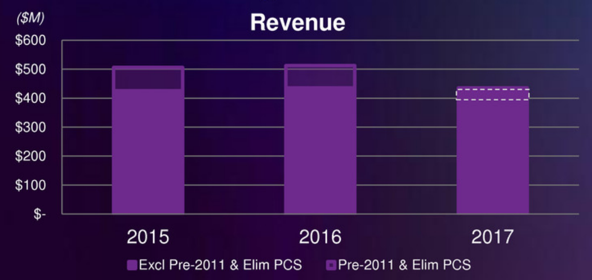
Backlog of Unbilled Committed Revenue ($M)

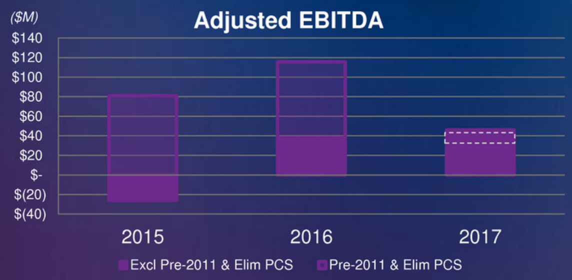


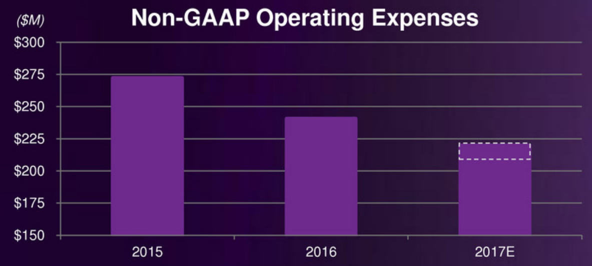
Higher Recurring Revenue from Long-term Annual Contracts, Maintenance and Subscription

* Recurring includes maintenance, subscription and long-term committed contract revenue.

Transforming Avid's Financial Model







- End of Pre-2011 & Elim PCS revenue impact provides clearer view of financial performance
- Business model is more recurring and benefits from a leaner, more directed cost structure
- Financial results are more stable, profitable and have improved free cash flow conversion

Note: Dotted line segment on bars indicates the range of guidance, as provided by the Company on March 23, 2017.
* A GAAP to Non-GAAP reconciliation is available in the back of this presentation.

Closing Remarks

Louis Hernandez, Jr.

Chairman and Chief Executive Officer

Fast Forward to Our Future

Q1 2017	Q2 2017	Q3 2017	Q4 2017

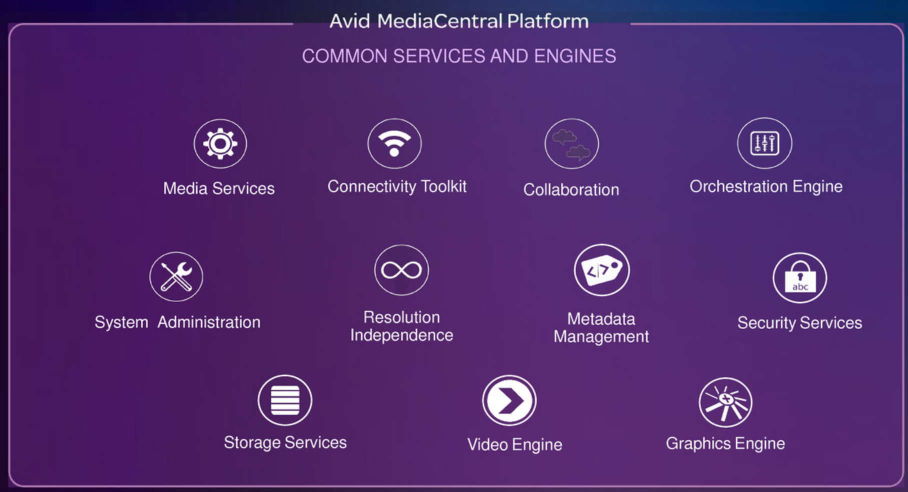
Complete Transformation
- Organizational structure optimized
- Facilities and talent alignment finished
- Cost structure aligned to forward strategy

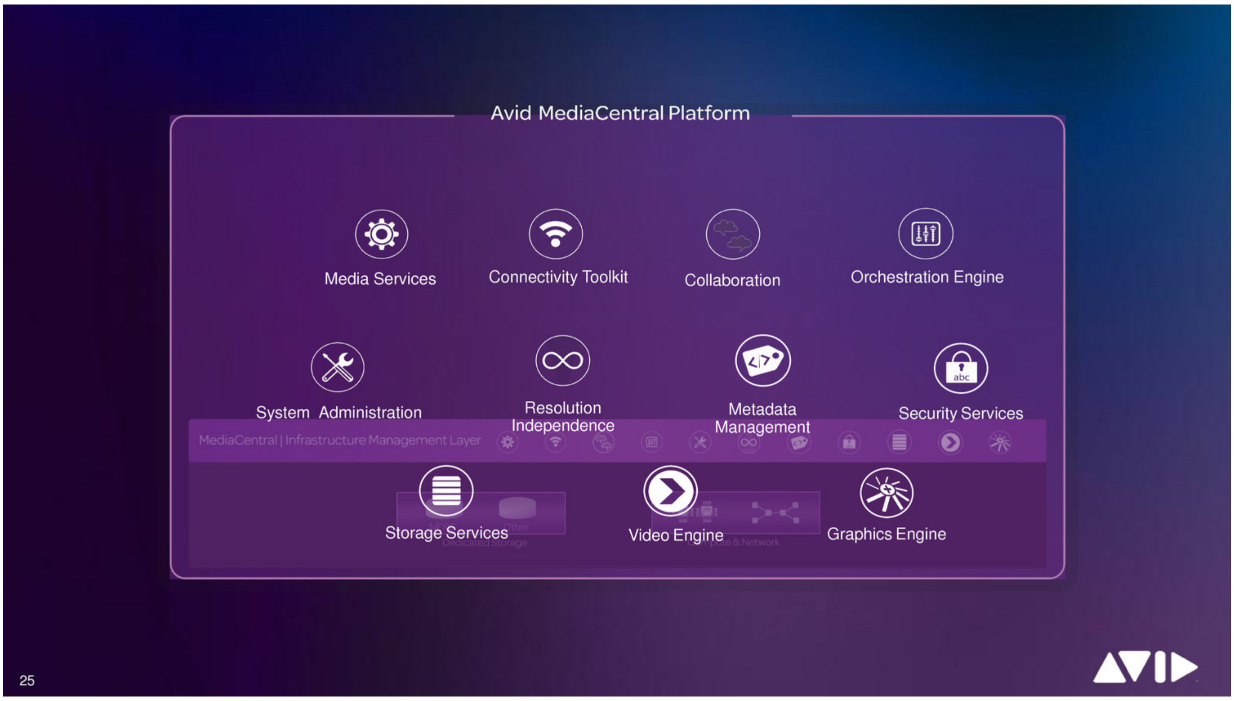
Prepare for Growth
- Strategic initiatives
- New sales model
- Ready for the Cloud

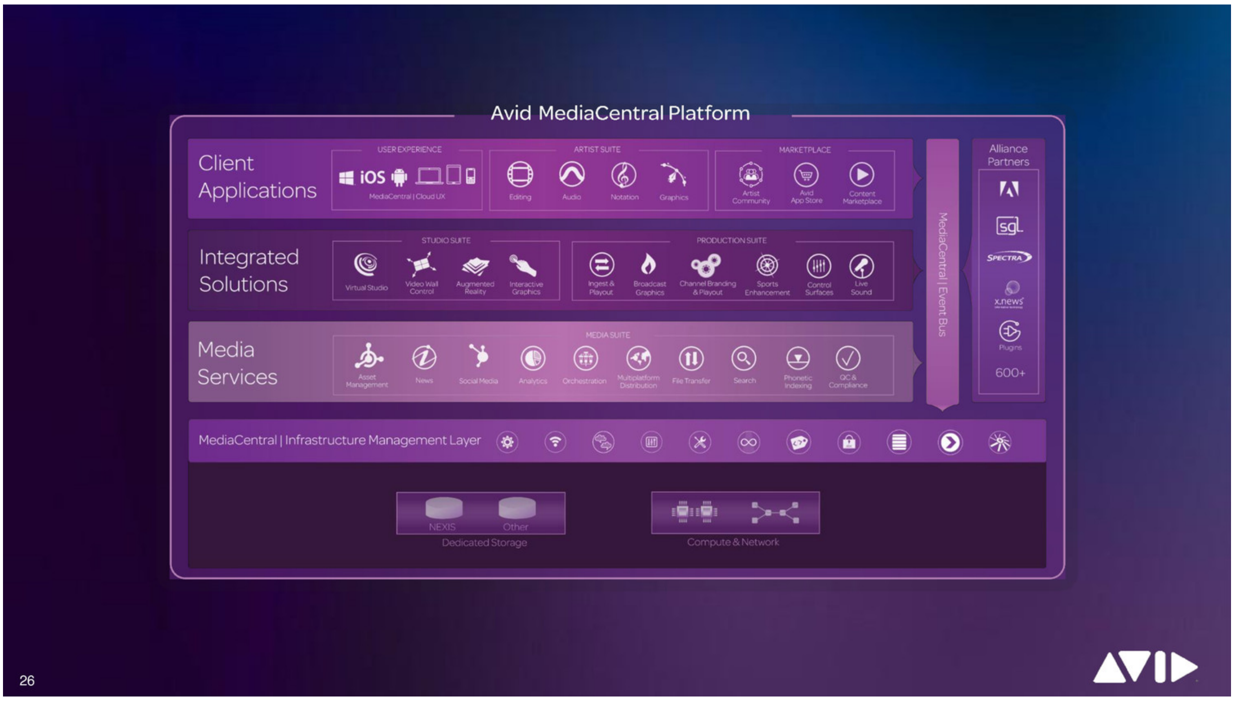
Focus on Growth
- Begin the journey into the Cloud
- Aggressive commercial and “selling” focus
- Customer-centric with operational excellence

< < < Transformation Phase

Growth Phase > > >




Avid MediaCentral Platform
Media Services
Connectivity Toolkit
Collaboration
Orchestration Engine
System Administration
Resolution Independence
Metadata Management
Security Services
MediaCentral | Infrastructure Management Layer
Storage Services
Video Engine
Graphics Engine
25


Avid MediaCentral Platform
Client Applications
USER EXPERIENCE
iOS
MediaCentral | Cloud UX
ARTIST SUITE
Editing
Audio
Notation
Graphics
MARKETPLACE
Artist Community
Avid App Store
Content Marketplace
Integrated Solutions
STUDIO SUITE
Virtual Studio
Video Wall Control
Augmented Reality
Interactive Graphics
PRODUCTION SUITE
Ingest & Playout
Broadcast Graphics
Channel Branding & Playout
Sports Enhancement
Control Surfaces
Live Sound
Media Services
MEDIA SUITE
Asset Management
News
Social Media
Analytics
Orchestration
Multiplatform Distribution
File Transfer
Search
Phonetic Indexing
QC & Compliance
MediaCentral | Event Bus
Alliance Partners
SPECTRA
x.news
Plugins
600+
MediaCentral | Infrastructure Management Layer
NEXIS
Other
Dedicated Storage
Compute & Network
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Avid in the Cloud
Avid MediaCentral Platform
Client Applications
USER EXPERIENCE
iOS
MediaCentral | Cloud UX
ARTIST SUITE
Editing
Audio
Notation
Graphics
MARKETPLACE
Artist Community
Avid App Store
Content Marketplace
Integrated Solutions
STUDIO SUITE
Virtual Studio
Video Wall Control
Augmented Reality
Interactive Graphics
PRODUCTION SUITE
Ingest & Playout
Broadcast Graphics
Channel Branding & Playout
Sports Enhancement
Control Surfaces
Live Sound
Media Services
MEDIA SUITE
Asset Management
News
Social Media
Analytics
Orchestration
Multiplatform Distribution
File Transfer
Search
Phonetic Indexing
QC & Compliance
MediaCentral | Event Bus
Alliance Partners
sgl
SPECTRA
x.news
Plugins
600+
MediaCentral | Infrastructure Management Layer
Hosting Options
NEXIS
Other
Dedicated Storage
Compute & Network
Traditional On Premises
Data Center Storage
Private Cloud Data Center
Cloud Storage
Public Cloud
HYBRID
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Avid Everywhere™
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Strategic Cloud Alliance

Avid Announces Strategic Cloud Alliance with Microsoft for the Media and Entertainment Industry

Six-month process to select the ideal cloud partner, evaluating all leading vendors based on the following criteria

- Global scale of cloud network
- Enterprise experience in cloud migration
- Flexibility of approach to cloud deployments
- Strategic alignment and cultural fit
- Media & Entertainment as a priority and key focus area
- Level of economic commitment

Microsoft

- ✓ Decades of enterprise experience to design an unmatched enterprise cloud experience
- ✓ Full spectrum of capabilities and extensive media services available through 38 Azure regions globally
- ✓ Flexible deployment options between public-cloud, private-cloud or on-prem datacenter

Avid

- ✓ Industry's preeminent global community of media enterprises and creative professionals
- ✓ Portfolio of the industry's best and most comprehensive creative tools and media workflow solutions
- ✓ Flexible approach to licensing, deployment and commercial options

Strategic Cloud Alliance

- Multi-year agreement – both companies make significant commitments in technology, development and go-to-market efforts
- Microsoft will invest additional resources and funding to help accelerate time-to-market for targeted solutions
- Plan to deliver continuous stream of hosting and services offerings over next 18 months (first wave slated for H2'17)
- Builds on Avid's success with cloud-enabled subscriptions (70,000+ subscribers by end of Q1 2017, up 2.0x from a year ago)

Q1 2017 Highlights

- Met or exceeded guidance for all metrics; performance drives liquidity improvement
- Avid Everywhere strategy for Enterprises and Individuals continues strong progress
- Core financial model strengthens as transformation nears completion
- Strategic alliance with Microsoft sets course for Cloud growth strategy

Questions and Answers

AVID TECHNOLOGY, INC.
Reconciliations of GAAP financial measures to Non-GAAP financial measures
(unaudited - in thousands)

	Three Months Ended March 31, 2017	Three Months Ended March 31, 2016
Non-GAAP revenue		
GAAP revenue	$ 104,107	$ 143,547
Amortization of acquired deferred revenue	-	269
Non-GAAP revenue	104,107	143,816
Pre-2011 Revenue	405	9,338
Elim PCS	1,700	17,600
Non-GAAP Revenue w/o Pre-2011 and Elim	102,002	116,878
Non-GAAP gross profit		
GAAP gross profit	63,559	100,064
Amortization of acquired deferred revenue	-	269
Amortization of intangible assets	1,950	1,950
Stock-based compensation	64	179
Non-GAAP gross profit	65,573	102,462
Pre-2011 Revenue	405	9,338
Elim PCS	1,700	17,600
Non-GAAP gross profit w/o Pre-2011 and Elim	63,468	75,524
Non-GAAP operating expenses		
GAAP operating expenses	60,476	74,306
Less Amortization of intangible assets	(363)	(786)
Less Stock-based compensation	(1,347)	(1,908)
Less Restructuring costs, net	(983)	(2,777)
Less Restatement costs	(122)	(80)
Less Acquisition, integration and other costs	(2)	(515)
Less Efficiency program costs	(1,522)	(716)
Non-GAAP operating expenses	56,137	67,524
Non-GAAP operating income		
GAAP operating income	3,083	25,758
Amortization of acquired deferred revenue	-	269
Amortization of intangible assets	2,313	2,736
Stock-based compensation	1,411	2,087
Restructuring costs, net	983	2,777
Restatement costs	122	80
Acquisition, integration and other costs	2	515
Efficiency program costs	1,522	716
Non-GAAP operating income	9,436	34,938

AVID TECHNOLOGY, INC.
Reconciliations of GAAP financial measures to Non-GAAP financial measures
(unaudited - in thousands)

	Three Months Ended March 31, 2017	Three Months Ended March 31, 2016
Adjusted EBITDA		
Non-GAAP operating income (from above)	9,436	34,938
Depreciation	3,570	3,611
Adjusted EBITDA	13,006	38,549
Adjusted EBITDA margin	12%	27%
Pre-2011 Revenue	405	9,338
Elim PCS	1,700	17,600
Adjusted EBITDA w/o Pre-2011 and Elim	10,901	11,611
Adjusted free cash flow		
GAAP net cash provided by (used in) operating activities	3,534	(11,209)
Capital expenditures	(1,729)	(4,518)
Free Cash Flow	1,805	(15,727)
Non-Operational / One-time Items		
Restructuring payments	3,294	3,533
Restatement payments	59	-
Acquisition, integration and other payments	15	773
Efficiency program payments	1,585	1,981
Sub-Total Non-Operational / One-Time Items	4,953	6,287
Adjusted free cash flow	$ 6,758	$ (9,440)
Adjusted free cash flow conversion of adjusted EBITDA	52%	-24%

These non-GAAP measures reflect how Avid manages its businesses internally. Avid's non-GAAP measures may vary from how other companies present non-GAAP measures. Non-GAAP financial measures are not based on a comprehensive set of accounting rules or principles. This non-GAAP information supplements, and is not intended to represent a measure of performance in accordance with, disclosures required by generally accepted accounting principles, or GAAP. Non-GAAP financial measures should be considered in addition to, not as a substitute for or superior to, financial measures determined in accordance with GAAP.