

Avid Customer Association Vote Influences Avid's Future Innovations and Reveals Media Companies' Investment and Technology Priorities

Survey of more than 6,500 media professionals gives Avid's customer community unprecedented influence over future offerings, and uncovers key investment priorities and technology trends spanning cloud, IP, 4K/UHD, multiplatform distribution and VR/AR

BURLINGTON, Mass., June 30, 2017 (GLOBE NEWSWIRE) -- Avid[®] (Nasdaq:AVID), a leading media technology provider for the creation, distribution and monetization of media assets for media organizations and individual creative professionals, today announced the findings of the inaugural Avid Customer Association (ACA) Vote. The ACA Vote gave Avid's preeminent customer community the unique and unprecedented opportunity to directly influence Avid's future offerings. The findings on emerging technology and new business requirements also provide valuable insights into the media industry's future plans and challenges in relation to cloud computing/virtualization, IP networking and content delivery, 4K/UHD in mainstream broadcast, multiplatform content delivery, and virtual/augmented reality.

The ACA Vote set a precedent for the media industry by giving ACA members the opportunity to weigh in on their most important requirements and ensure that Avid continues to deliver new or improved offerings that will positively benefit the community, demonstrating a deeper collaboration between Avid and its community. Over 6,500 unique voters from over 4,000 organizations in 109 countries participated in the vote. Spanning the areas of creative applications, workflow solutions and emerging technology, it uncovered what will most significantly impact the future performance and success of Avid's customer community.

The ACA Vote revealed that the vast majority of media professionals (71.7%) are considering moving some part of their infrastructure or workflow to the cloud over the next two years—the most popular being remote access workflows (15.8%). Just 4.8% are considering moving their entire infrastructure and workflow to the cloud, highlighting the important role that hybrid cloud deployment models will play in the media industry's journey to the cloud.

A hybrid approach will also be important to the industry's transition to IP. Just over half of respondents (50.9%) are considering hybrid SDI/IP connectivity for new investments. 26.6% of media professionals are considering IP-only connectivity. Dynamic scalability is the most popular reason for considering IP video/audio (36.6%), followed by new high-bandwidth productions like UHD (28.8%) and format-agnostic workflows (16.3%).

High-resolution media formats are firmly taking hold, with the majority of media professionals (64.6%) expecting to implement 4K/UHD across their organization within the next two years. OTT or internet delivery is by far the most prevalent delivery mechanism for 4K/UHD (50.7%), followed by theatrical/venue viewing (21.6%) and satellite or cable delivery (13.6%). Just 9.9% said terrestrial broadcast is their most prevalent form of 4K/UHD delivery. The biggest challenge to adopting 4K is the burden on storage capacity (31.6%), followed by the cost of adding/upgrading 4K capabilities (30.5%), and the negative impact on the real-time performance of creative apps (24.7%).

While most media professionals (73.3%) are creating content for multiple platforms, less than a third (32.3%) use a single online video platform for social media content distribution. The majority (67.7) use the social media service's online video platform, making content distribution cumbersome and inefficient. The top two most important drivers for investing in multiplatform content production are reaching new audiences (37.8%) and maximizing audience engagement (37.7%).

While more than half of media professionals (58.4%) said that virtual and augmented reality are important to their strategic growth plan, the vast majority (82.3%) aren't yet sure which business models to consider, and most (63%) have no plans to implement VR/AR over the next two to three years. The most appealing applications of VR/AR are entertainment (23.1%), live events (21.25), gaming (20%) and film (19.4%). 15-30 minutes is seen as the ideal length for VR/AR programming (29.4%), followed by 5-10 minutes (25.5%), less than five minutes (18.7%), feature length (16%), and one hour (10.5%).

"The ACA Vote represents a new phase of customer participation in Avid's future direction, building on the deep community partnership with our customers and users," said Avid President Jeff Rosica. "I am proud of our community for reaching this exciting milestone and applaud the ACA Executive Board of Directors, who oversaw this process. The results of the ACA Vote will directly influence innovations for the MediaCentral@Platform, the industry's most open, tightly integrated and

efficient platform designed for media, and ensure that the ongoing development of our comprehensive tools and workflow solutions for media creation, distribution and optimization continue to support what is most important to our customers and their creative, technical and business requirements."

About the ACA

Now in its fourth year, the ACA is an established and thriving organization with over 17,000 members worldwide—thanks to the diligent customer leadership and collaborative efforts of its members. Run by a dedicated group of global media leaders and visionaries, the ACA provides essential insight and strategic leadership to Avid and the media industry. The multifaceted program engages an extensive network of media companies, broadcasters, audio organizations, creative professionals, and other media and technology partners to address the most important strategic issues facing the community and work together to shape the future proactively. To join the ACA, visit the <u>ACA website</u>.

About Avid

Through <u>Avid Everywhere™</u>, Avid delivers the most open and efficient media platform, connecting content creation with collaboration, asset protection, distribution and consumption. Avid's preeminent customer community uses Avid's comprehensive tools and workflow solutions to create, distribute and monetize the most watched, loved and listened to media in the world—from prestigious and award-winning feature films, to popular television shows, news programs and televised sporting events, and celebrated music recordings and live concerts. With the most flexible deployment and pricing options, Avid's industry-leading solutions include Pro Tools®, Media Composer®, Avid NEXIS®, Interplay®, ProSet™ and RealSet™, Maestro™, PlayMaker™, and Sibelius®. For more information about Avid solutions and services, visit <u>www.avid.com</u>, connect with Avid on <u>Facebook</u>, <u>Instagram</u>, <u>Twitter</u>, <u>YouTube</u>, <u>LinkedIn</u>, or subscribe to <u>Avid Blogs</u>.

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